# Non-Linearity in Factor Returns

**EDHEC SPEAKER SERIES** 

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#### Basics of Linear Factor Return Model

• The expected return  $(r_i)$  for stock i is expressed as a function of factor exposures  $(c_i)$ 

$$r_i = c_1 s_{1,i} + c_2 s_{2,i} + c_3 s_{3,i} + c_4 s_{4,i} + c_5 s_{5,i} + \varepsilon_i$$

- Exposure are typically factors such as earnings yield (i.e., inverse trailing P/E), log price momentum, negative log market capitalization, negative trailing 36-month market beta, and prior-year gross-margin
- Exposure are usually expressed in Z score (i.e. units of standard deviation)
- Return associated with exposure ( $c_1$ ,  $c_2$  ....) usually based on historical analysis



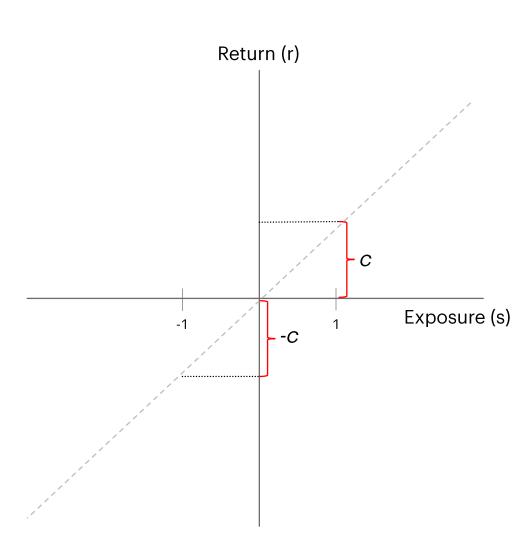
## **Implications**

# Expected Returns (or Attribution)

- A positive active weight of 2% in a stock of +1 is equivalent to -2% underweight of stock with exposure of -1
- A positive active weight of 2% in a stock with +1 is same as 1% to a stock with exposure of +2.
- Weighted average portfolio score can be used to form return expectation

#### Risk

- Tracking Error (or Risk) is linearly related to squared exposure value
- Average exposure is sufficient to capture risk profile of portfolio





## Findings

- Significant non-linearities in return premia associated with factors in US equity market
  - Implications for portfolio management and attribution
  - Implications for active risk management
- Accounting for non-linearity can be significant source of value added
- Study is based on 1000 largest stocks in the US Market over the time period 1964-2023 using Small Size, Value, Low Beta, Momentum and Profitability



#### Basics of Non-Linear Factor Return Model

 The expected return (ri) for stock i is expressed as an expansion of linear equation that includes orthogonalized squared and cubed characteristic scores for each factor

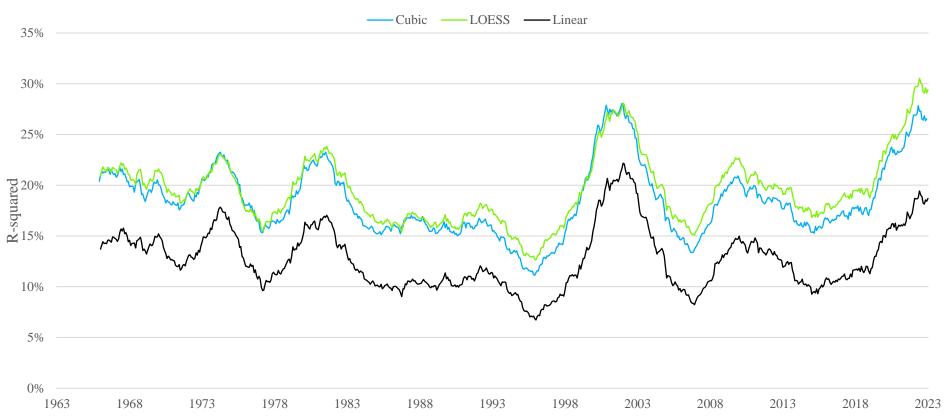
$$r_i = \lambda_1 s_i + \lambda_2 s_i^2 + \lambda_3 s_i^3 + \varepsilon_i$$

- Where  $s_i$  is the scored characteristic,  $s_i^2$  is based on the squared characteristic, and  $s_i^3$  is the cubed characteristic
- Squared and cubed terms are rescored after orthogonalization to a weighted mean of zero and a weighted variance of one
- $\lambda_1$ ,  $\lambda_2$ ,  $\lambda_3$  the slope coefficients can be equivalently estimated by three individual univariate regressions



## Benefits of Modeling Non-Linearity

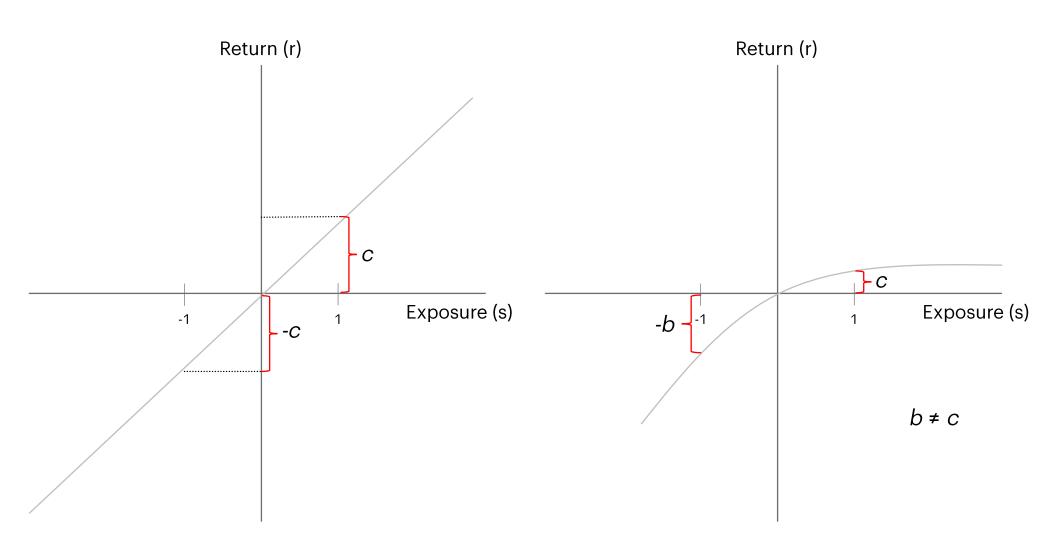




LOESS (locally estimated scatterplot smoothing) allows for a non-polynomial shape in the regression curves that replace the terms in Equation 1. LOESS is computationally difficult to implement in our weighted-observation large-sample context.



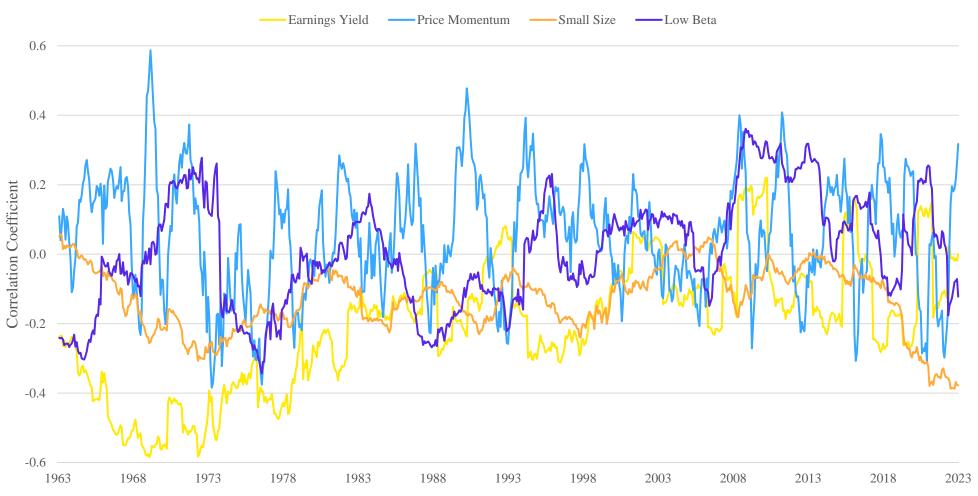
# Linear vs. Non-Linear Approach





## Importance of Purifying Factors

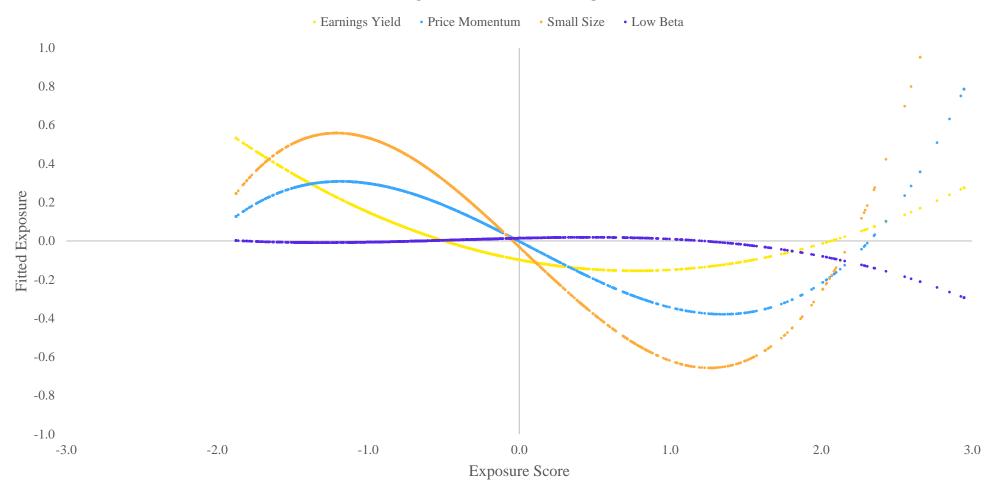
Gross Margin Exposure Linear Correlations Over Time





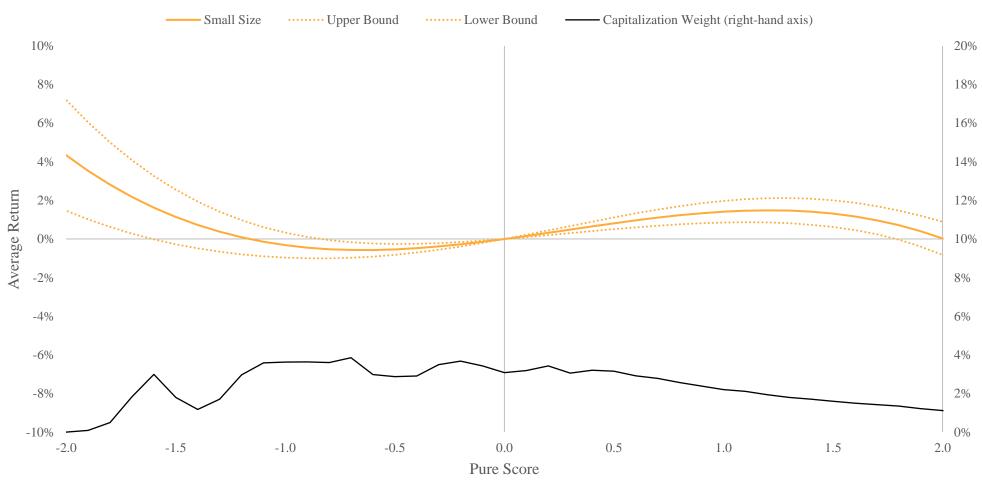
## Non-Linear Purification

Gross Margin Non-Linear Relationships 2023



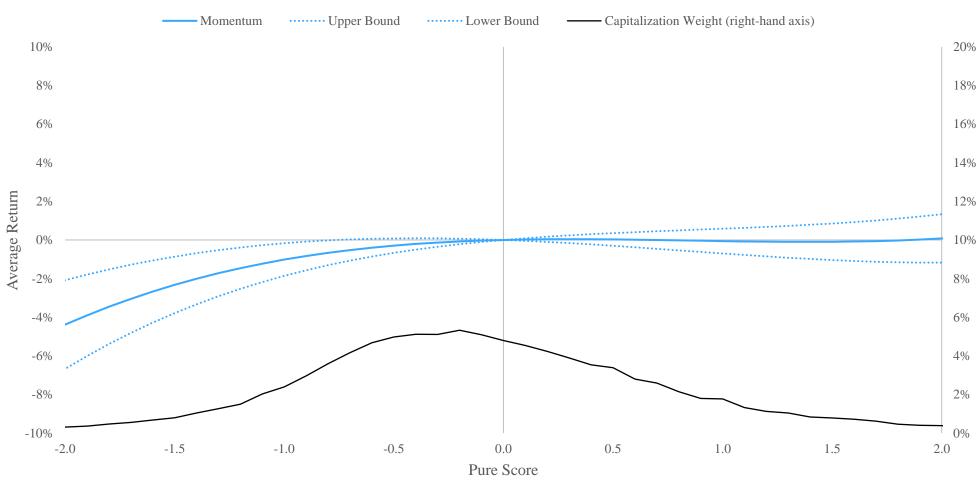


## Return to Small Size



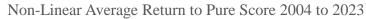


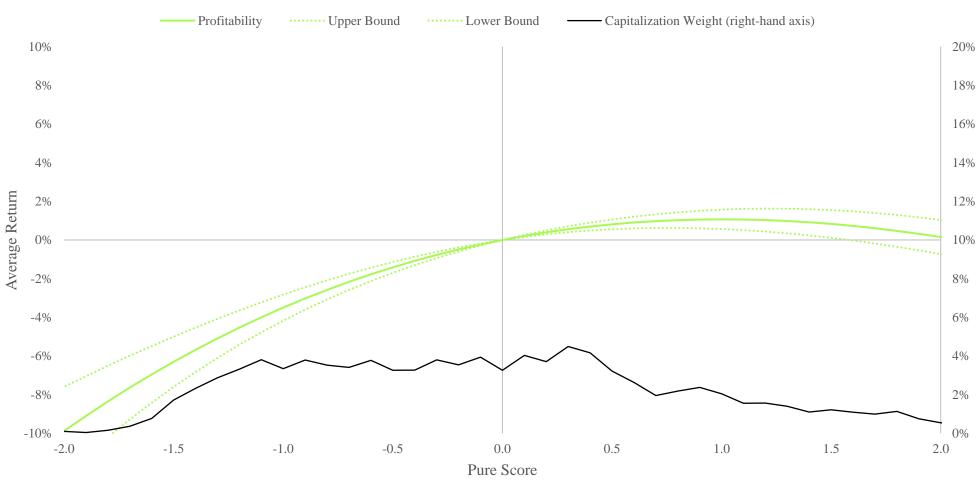
#### Return to Price Momentum





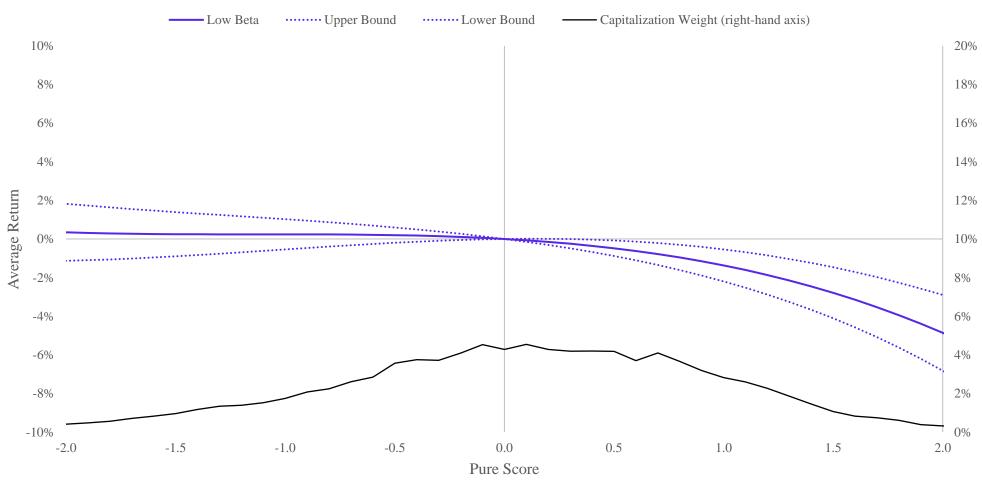
# Return to Profitability





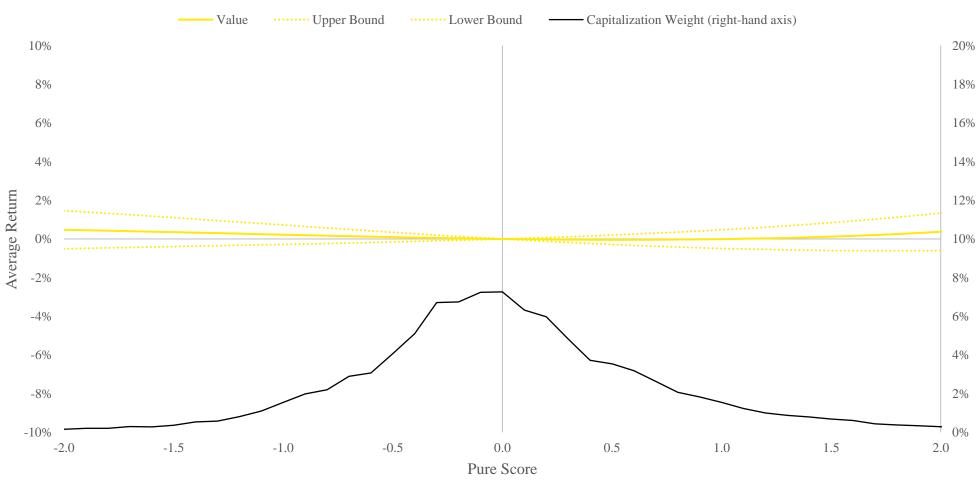


#### Return to Low Beta



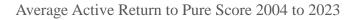


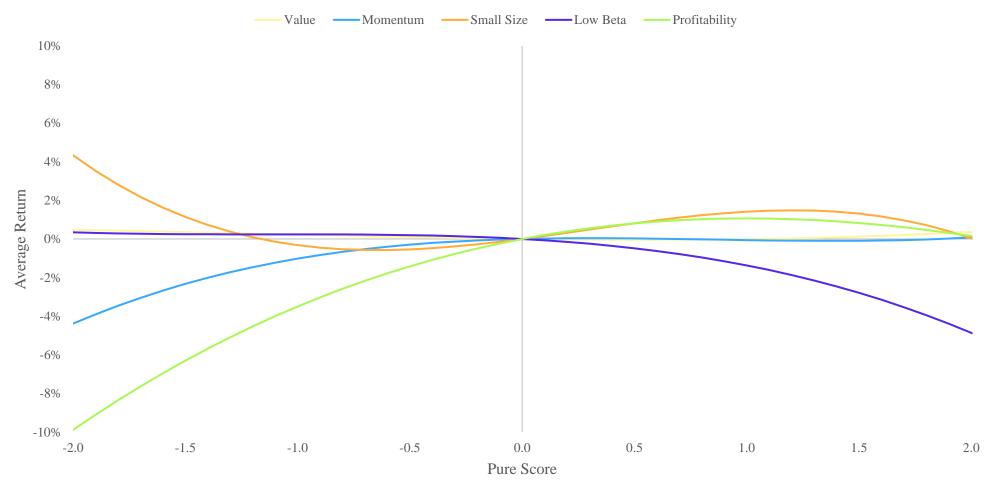
## Return to Value





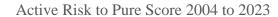
## Expected Return vs. Exposure

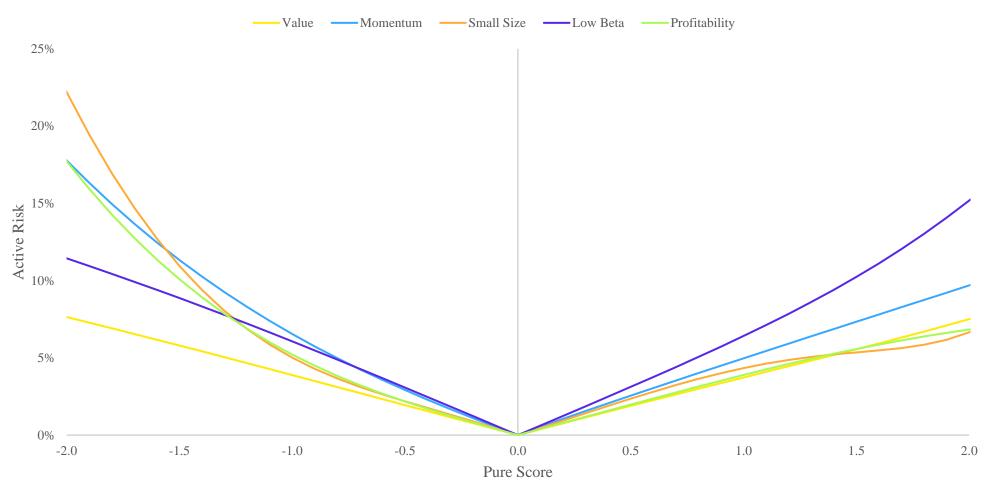






# Expected Tracking Error vs. Exposure







## Worth the Effort?



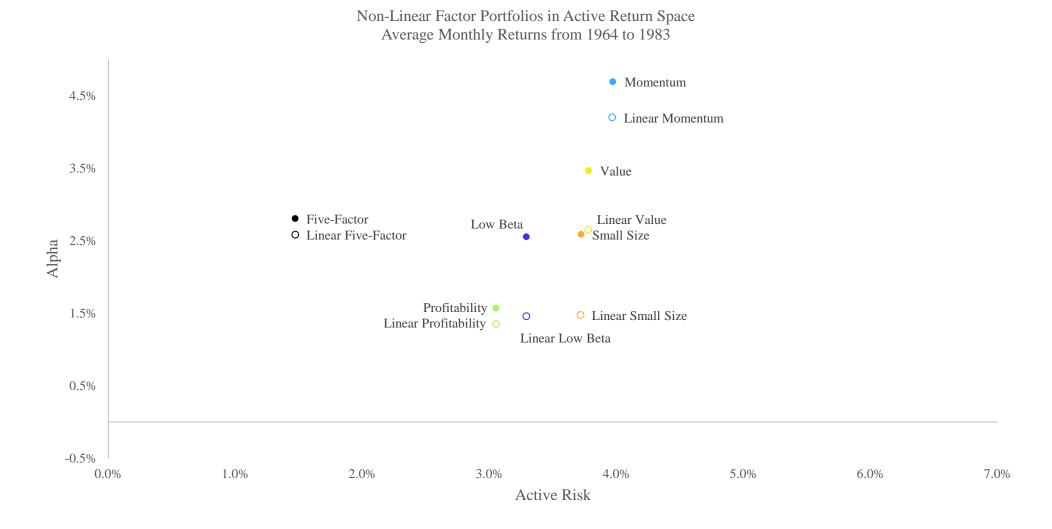


## Historically Less Pronounced





## **Near Linear**





## **Takeaways**

- Average exposure can be misleading when exposures are nonlinearly related to returns
- Be aware of the distribution of active exposure vs. the simple average exposure to factors
  - Contribution from "under-weights"
  - Contribution from "over-weights"
  - Is contribution from small active weight in tails or large active weight to stocks with moderate exposure?
- The risk model will underestimate risk if the non-linearity is large
- The non-linear component of factor return can be as large as the linear